

# SEARCH CONSULTANTS-HRD

(ISO 9001:2008 Certified)

## Announces Integrated Outbound Learning Module **WINNING EDGE** (04-06 December 2012)

### About the program

**Winning Edge** is all about **Decision-Making** a key skill in the workplace, and is particularly important if a leader has to be effective. Whether deciding which person to hire, which supplier to use, or which strategy to pursue, the ability to make a good decision with available information is vital. It would be easy if there was one formula that could be used in any situation, but there isn't. Each decision presents its own challenges, and individual has his own approach in dealing with the problem.

So, how to avoid making bad decisions – or leaving decisions to chance? Leaders, therefore, needs to acquire the skill in understanding and adopting a systematic approach to decision-making so that, no matter what type of decision he/she has to make, he/she can take decisions with confidence.

**Winning Edge** is designed for those who are required to take decisions the *consequences of which impact the performance of the organization*. Therefore supervisors, and executives (middle/senior level) executives with 10 – 15 years service, who are required to lead result oriented teams, beat competition and achieve results are suitable for this program.

**Conceptualized By:** SEARCH CONSULTANTS-HRD

**Designed & Developed By:** Lt. Gen A K Chopra  
PVSM, AVSM

**Program Director:** Col R B Saxena

**Program Coordinator:** Mr. Abhinav Naithani

**Duration:** 04-06 December 2012

**Group Size:** 15-20 Participants

**Venue:** SEARCH LEARNING CENTER Dehra Dun

**Date & Time of Reporting:** 04 Dec'12, 0800H

**Investments:** Rs 18,000/-per participant

### Key Learning Points

- Understand the *decision making process* (Collection, Collation, Evaluation & Dissemination of information)
- Importance of planning and Coordination
- Team Building
- Making crucial success choices
- Managing Diversity
- Constructive Discomfort
- Impartiality and fairness

### Learning Areas from this Training Program

- Be a visionary
- Thoroughly judge a situation Remove obstacles with simple solutions
- Uncover the hidden opportunities in "problems"
- Quickly and accurately weigh risks against
- Look beyond the boundaries of self-limiting perspectives
- Be a strong and confident decision maker
- Use "what if" thinking to avoid costly mistakes

### Ideal or Useful for

- Managers and Executives (All Levels)
- Team leaders
- Supervisors and Employees involved in day-to-day decision making.

### Please Note:

1. The above investment **does not include** the applicable **Service Tax**
2. **Group/Team discounts available.**
3. Detailed **General and Administrative Instructions** shall be issued separately and would **follow**.
4. Registration /Nomination / Enrollment for this program have commenced and the **last date** of the same is **20 Nov'12**